

NATHANIEL NORRIS

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SOFTWARE DEVELOPER

Professional software developer with strong troubleshooting and communication skills. Dedicated to creating functional, unique, and user-friendly software. A varied skill set that includes coding, design, audio hardware and software, sales, marketing, and customer service. Successful in collaborating with a team ranging from technical experts to those with limited industry experience. Looking to further my career in software development at a company whose core values align with my personal ones.

TECHNICAL INVENTORY

Java • Active Server Pages • JavaScript • Flexbox • MVC • HTML • CSS • Grid • TDD • Agile (Scrum) • Object Oriented Programming (OOP) • AJAX • JSON • React • Restful APIs • Responsive Design / Mobile • Relational Databases / Springboot • Source Control / GitHub/ Visual Studio

SOFTWARE DEVELOPMENT EXPERIENCE/PROJECTS <https://github.com/NathanielNorris/NathanielNorris>

We Can Code IT, Cleveland, OH
Software Development Apprentice, 2021

Virtual Pet Shelter: Designed console application that lets users create and interact with their own virtual pets.
Java, Visual Studio, Git, Github, GitBash, TDD, OOP

Album Project: Designed console application that lets users build and customize their own music library.
Java, JavaScript, MVC, Visual Studio, Git, Github, GitBash, TDD, OOP

SixTop POS System: A full stack application designed to assist restaurant owners with the day to day business needs.
Java, JavaScript, MVC, Visual Studio, Git, Github, GitBash, TDD, OOP

PROFESSIONAL EXPERIENCE

CARING HEARTS & BLESSING HANDS, INC., Cleveland, OH

October 2019 – September 2021

Manager

- Secured three home healthcare clients adding a total of \$216,192 in revenue.
- Met with potential clients to provide an overview of the business and develop an individualized care plan.
- Interviewed prospective employees to determine if their skills and background suited the role of an aide.
- Provided training to new employees to ensure they performed duties as the client had requested.
- Managed payroll and scheduling for 10+ employees using QuickBooks and ADP.

Independent Insurance Broker, Cleveland, OH

June 2013 –2019

Insurance Broker

- Contracted with several insurance companies to offer a range of life, health, property, and casualty products.
- Achieved a peak sales conversion rate of 30% of calls taken.
- Attended trainings to maintain licensure and stay abreast of new trends and techniques in the field.
- Customized insurance programs to suit the needs of each individual client, often covering a variety of risks.
- Provided training to new brokers to equip them with the necessary sales and marketing techniques.

EDUCATION & TRAINING

We Can Code IT

Certificate of Software Development, 2021

Western Governors University

Sales and Sales Management, 2012 - 2013