

DAWNA NATALE

SOFTWARE DEVELOPER
CLEVELAND, OH

REACH ME AT:

DawnaNatale1993@gmail.com
(330) 495-6031

<https://www.linkedin.com/dawnanatale/>
<https://github.com/DawnaNatale>

PROFESSIONAL SUMMARY

Motivated software developer promoting a well-rounded skill set that includes analyzing and attention to detail. Willing to pitch in to complete projects on time and within budget. Effective leader and multitasker trained in software and web development, sales, management, and a B.S. in Chemistry. Looking to further my career in software development at a company that values collaboration.

TECHNICAL INVENTORY

C# • .NET Core • Active Server Pages / ASP.net • JavaScript • Flexbox • MVC • HTML • CSS • Grid • TDD • Agile (Scrum) • Object Oriented Programming (OOP) • AJAX • JSON • React • Restful APIs • Responsive Design / Mobile • Relational Databases / MS SQL • Source Control / GitHub • Visual Studio

EDUCATION/TRAINING

We Can Code IT

Certificate of Software Development, 2021

The Web Developer Bootcamp 2021

By Colt Steele via Udemy

Certificate of Completion

Walsh University (Grad. May 2015)

B.S. in Chemistry, Minor in Forensic Science

- Walsh University Women's Soccer (2011, 2012, 2013)
- Walsh University Dean's List Honoree (Spring 2015)
- Akron Section of the American Chemical Society: Outstanding Chemistry Junior Recipient (2014)

PROFESSIONAL HISTORY

Personal Trainer to Studio Manager

Fitness Together, Highland Heights, OH (Aug. '17 to Feb. '21)

- -Trained 40-50 clients a week, created programs for them, and perfected skills in building rapport.
- Took ownership in the studio by completing all the necessary tasks to keep it clean and welcoming.
- Acquired skills in marketing, sales, customer service and team-building.
- Built a team of certified personal trainers and a clientele by making phone calls, scheduled and conducted consultations and interviews as well as processed payments and kept reports on revenue, sales, etc.
- Built a studio from the ground up adding 15-20 new clients in the first 6 months.

Territory Manager

Blue Technologies, Cleveland, OH (Nov. '19 to Sept. '20)

- Prospected new businesses and developed relationships to add to a list of current clients.
- Performed demonstrations on technology and recommended customized solutions as well as performed quarterly business reviews.
- Became fluent in CRM management and organized my book of business in order to ensure future success.
- Was able to close a \$20,000 deal with Lake Erie College.

Lab Technician

Paxos Plating, Inc., Canton, OH (Jun. '14 to Jul. '16)

- Performed analytical tests such as titrations, and pH testing on various bath and water treatment samples.
- Recorded and analyzed all data in excel spreadsheets.